

Vincent Morin *II*

Enterprise AI adoption, SaaS product, and the stand-up of new operating mechanisms. Applied-AI practitioner.

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Washington, DC · Remote

Senior leader at the intersection of **enterprise AI adoption, SaaS product, and the stand-up of new operating mechanisms**. Decade of work across federal, venture-backed, and enterprise environments — building products, leading cross-functional teams, and turning AI from experiment into durable capability. Founder and operator of **DOCM**, a SaaS document-intelligence platform launched 2026; sole operator across product, infrastructure, and operational architecture. Concurrently a managing consultant at the U.S. Department of Justice Criminal Division, where I piloted the division's first operational generative AI deployment to a 30-person executive cohort (partnering with the CIO and Deputy CIO on strategy, governance, enablement, and adoption), stood up the **Fraud Healthcare Data Fusion Center** — a multi-agency data and AI platform publicly announced alongside the largest healthcare fraud takedown in DOJ history — led the division's first adoption of Oracle Cloud Infrastructure, and directed full recovery of an enterprise case management platform that had failed twice prior. Prior Agile Product Manager at AndPlus building *SaaS products from scratch* with cross-functional engineering teams for federal and enterprise clients, with the other half of work focused on AI and ML-enabled tooling. Three concurrent years as a private contractor to a CTO and founding partner across Urban-Us (venture capital), Urban-X (accelerator), and Perl Street (a marketplace SaaS for hardware-startup debt financing, co-founded by the same partner). Sustained, hands-on practice across the current generative-AI tooling stack — Anthropic Claude and Claude Code (used to produce this document and the studio site), OpenAI, Microsoft Copilot, multi-model orchestration, MCP integrations, agent and tool-use patterns. PMP, CSPO, CSM. Georgetown McCourt School of Public Policy (MPP, Data Science & Statistical Modelling); Penn State (B.A., History). Recipient of the Attorney General's Innovation Award and two Office of Administration Awards.

01 EXPERIENCE

Managing Consultant

Jul 2021 — Present

AE Strategies · U.S. Department of Justice, Criminal Division · Washington, DC

- **Piloted the division's first operational generative AI deployment** (Microsoft Copilot) to a 30-person cohort of directors, senior attorneys, and section chiefs — an executive-tier rollout inside a security-sensitive law enforcement environment, working alongside the CIO and Deputy CIO. Owned end-user enablement and change management across the lifecycle: training, communications, executive briefings, post-launch support, and the conversion of pilot participants into sustained adopters.
- Supported the CIO and Deputy CIO across the full AI deployment lifecycle — **strategy origination, governance posture** (acceptable-use policy, data-handling controls, vendor-risk partnership with Legal and Security), executive review cadence, and adoption tracking. Translated emerging AI regulation and federal acceptable-use guidance into operational policy.
- Designed and delivered **role-based enablement programs** spanning executive briefings for senior leadership, hands-on training for front-office staff, and post-launch coaching — a model now informing division-wide AI adoption planning.
- Stood up the **Fraud Healthcare Data Fusion Center** — a multi-agency data and AI platform coordinating the DOJ Criminal Division, FBI, HHS-OIG, CMS, and DEA on healthcare fraud detection. Announced alongside the largest national healthcare fraud takedown in DOJ history (324 defendants charged, \$14.6B in alleged fraud, 50 federal districts, 12 State AG offices). Partnered with Automated Litigation Support engineers and cross-division leadership on data ingestion, classification, and analytical workflows.

- Led the division's first adoption of **Oracle Cloud Infrastructure (OCI)**, partnering directly with the CIO on architecture decisions, migration sequencing, and platform strategy. Built engineering, governance, and procurement workstreams from a standing start.
- Directed **recovery and successful rollout of an enterprise case management platform** after two prior implementation attempts had failed; cited agency-wide as a model implementation. Re-baselined scope, governance, delivery cadence, and stakeholder engagement end-to-end.
- Designed **predictive models for workforce growth and performance tracking** using internal DOJ datasets – informing executive resource and staffing decisions at the division level.
- Engineered Oracle APEX applications with custom JavaScript and CSS front-ends, dynamic actions, and process automation – including the front-end workflows supporting the case management recovery and downstream user adoption.
- Manage **four consultants across two contract engagements** and lead a **two-person data analytics team**; own hiring, mentorship, performance management, professional development, and cross-contract resource allocation.
- Established and run the operating cadence connecting executive sponsors to delivery teams – **quarterly executive reviews for ~20 senior stakeholders**, bi-weekly working sessions across business units, and a one-month Scrum cycle for delivery teams.
- Trained 200+ end users across 16 sessions across program rollouts; authored rollout communications, user guidance documentation, executive briefings, and post-launch support material.
- Recipient of the **Attorney General's Innovation Award** and two **Office of Administration Awards** for platform modernization, AI adoption, and enterprise program impact.

Founder & Operator

2016 – Present

Jackson, Morin & Co. · Independent

An independent practice that has evolved from heritage research and asset restoration into applied AI and SaaS product work for legal-tech and small-business clients.

SaaS & Applied AI – 2023 to Present

- Founder and operator of **DOCM** (docm.jacksonmorinco.com), launched **2026** – a SaaS document management and archive platform **built for law firms and small businesses**, with AI-driven text extraction and reading across images and documents. End-to-end: product, infrastructure, and operational architecture.
- Developed an **ECPA regulatory classifier** – an applied-AI pipeline that ingests web-accessible signal about target companies and classifies their posture against the Electronic Communications Privacy Act (Title I / Wiretap, Title II / Stored Communications, pen-register and trap-and-trace provisions). Built against the privacy due-diligence, compliance benchmarking, and litigation-prep workflows used by legal-tech and compliance buyers.
- Integrated AI across an active **web property acquisition pipeline** – LLM-based content and analysis with classical models for deal screening, valuation, and operational automation. Applied AI inside a working revenue operation rather than as a feature.
- Built and shipped **customer-facing web properties** using HTML, JavaScript, CSS, and modern front-end patterns, including the Jackson, Morin & Co. studio site and the resume page on which this CV is published. The site was designed and deployed end-to-end as a personal proof of capability.
- Maintain sustained, hands-on **operational practice across the current generative-AI tooling stack**: Anthropic Claude and Claude Code for production work, OpenAI for benchmarking and use-case comparison, multi-model orchestration and MCP integrations, agent and tool-use patterns, prompt engineering at production depth. Operate a local multi-model bench (Llama 3.1 70B, ComfyUI, custom agent tooling) for unbiased evaluation of current open models against real business problems.

Heritage Research, Restoration & E-Commerce – 2016 to Present

- Restored and remastered **100+ historic maps, documents, and illustrations** into archival digital assets – combining archival research, digital restoration, and color science.
- Built and operate an e-commerce storefront with 200+ sales and a 5-star rating across 40+ reviews; manage branding, production, and fulfillment end-to-end.

- Produce comprehensive family and property research portfolios for private clients – extensive primary-source research, archival synthesis, and document production.

Contracted Operator to the CTO & Founding Partner

Sep 2018 – Oct 2021

Urban-Us · Urban-X · Perl Street · New York, NY

A multi-entity consulting engagement working as a private contractor to a CTO and founding partner across three connected operating contexts – a venture capital firm (Urban-Us), its accelerator (Urban-X), and a co-founded portfolio startup (Perl Street). The firm contracted nearly all of its workforce outside the partner level; this role functioned as the partner's day-to-day operator across three concurrent priorities.

Urban-Us – Venture Capital Fundraising & Operations

- Supported the CTO and founding partner on **VC fundraising** for Urban-Us – the venture capital vehicle providing capital to the Urban-X accelerator's portfolio companies.
- Ran investor pipeline operations, CRM, diligence orchestration, LP communications, and back-office program management through **€80M+ in venture capital raised**.
- Built and operated internal **finance, legal, and performance reporting frameworks** standardizing how the firm tracked deployment, performance, and operating cadence across the fund.

Urban-X – Accelerator Portfolio Operations & Founder Liaison

- Liaised directly with **Urban-X accelerator startup founders** across cleantech, infrastructure, climate, and urban-mobility ventures – serving as the operating partner's day-to-day point of contact during accelerator cycles.
- Advised founders on **SaaS product strategy, product design, marketplace mechanics, implementation roadmaps, contracts, go-to-market, and operational scaling** – spanning early product validation through post-accelerator graduation.
- Translated CTO-level technical strategy into founder-actionable guidance; supported portfolio-wide diligence, performance review, and operating discipline across the cohort.

Perl Street – Founding Operator

- Joined the CTO and another founding partner as a **contracted founding operator** on Perl Street – a SaaS marketplace and white-glove service connecting institutional investors with hardware-based startups through **non-dilutive, debt-based financing vehicles**.
- Helped **stand up the company end-to-end** – entity formation, founding team build-out, product strategy, MVP scoping and launch, investor and customer pipeline, contracts, legal, finance, and operational cadence.
- Oversaw **staffing, distributed engineering and product coordination, and MVP launch** for the marketplace platform; ran founder communications and external partner engagement across both sides of the marketplace.
- Designed the **marketplace mechanics and onboarding flows** for both sides – investor due diligence, startup qualification, deal-screening criteria, and the white-glove transaction-support layer that differentiated the offering from traditional infrastructure-debt providers.

Agile Project Manager & AI Consultant

Mar 2017 – Aug 2018

AndPlus LLC · Boston, MA

- Led **cross-functional teams of engineers, designers, and product staff** building SaaS products from scratch for enterprise clients – owned the operating mechanism end-to-end: sprint cadence, roadmap planning, client workshops, and post-launch iteration.
- Owned **SaaS product delivery** across multiple concurrent client engagements: discovery, scoping, agile delivery, QA, deployment, and post-launch iteration.
- Coordinated the firm's internal research unit; contributed to **published work on tensor-based backpropagation** (Cornell collaboration).

Architectural Historian

McCormick Taylor · Harrisburg, PA

Jul 2016 – Feb 2017

- Led **historical documentation and preservation strategy** for federally funded infrastructure projects under Section 106 of the National Historic Preservation Act — multidisciplinary research synthesis for environmental, engineering, and public-review purposes.
- Secured **National Register of Historic Places eligibility** for a Pittsburgh WWII-era housing community; authored all supporting documentation and presentation materials.
- First professional role; the regulatory-research-and-documentation throughline of this work runs directly into the regulatory-classification, document-intelligence, and structured-archival work that defines the practice today.

02 SELECTED INITIATIVES

DOJ Criminal Division — Microsoft Copilot Pilot

First operational generative AI deployment · 2024–25

- Greenfield rollout of generative AI to an executive-tier audience of 30 — directors, senior attorneys, section chiefs — inside a security-sensitive federal environment. Lifecycle ownership across end-user enablement and change management; partnership with the CIO and Deputy CIO on strategy, acceptable-use policy, vendor risk, and adoption tracking.

Fraud Healthcare Data Fusion Center

Multi-agency data & AI platform stand-up · 2024–25

- Stood up a cross-agency data and AI platform coordinating DOJ Criminal Division, FBI, HHS-OIG, CMS, and DEA on healthcare fraud detection — including data ingestion, classification, and analytical workflows. Publicly announced alongside the largest national healthcare fraud takedown in DOJ history (324 defendants, \$14.6B in alleged fraud, 50 federal districts, 12 State AG offices).

DOJ Oracle Cloud Infrastructure Adoption

Division-first cloud platform stand-up · 2022–24

- Led the division's first adoption of Oracle Cloud Infrastructure, partnering directly with the CIO on architecture, migration sequencing, and platform strategy. Built engineering, governance, and procurement workstreams from a standing start — a stand-up-new-function pattern across the full operational lifecycle.

DOCM — SaaS Document Intelligence

Jackson, Morin & Co. · docm.jacksonmorinco.com · 2026–Present

- Founded and operate a SaaS document management and archive platform built for law firms and small businesses, with AI-driven text extraction and reading across images and documents. Sole operator across product, infrastructure, and operational architecture.

ECPA Regulatory Classifier

Applied-AI pipeline for privacy due-diligence · 2024–Present

- Independent applied-AI build classifying target-company posture against the Electronic Communications Privacy Act. Sits at the intersection of regulatory framework translation, web data ingestion, and LLM-based classification — built for privacy due-diligence, compliance benchmarking, and litigation-prep workflows.

Perl Street — Founding Operator

Marketplace SaaS for hardware-startup debt financing · 2018–2021

- Joined the CTO and another founding partner as a contracted founding operator on Perl Street — a marketplace SaaS connecting institutional investors with hardware-based startups via non-dilutive, debt-based vehicles. Helped stand up the company end-to-end: entity, team, product, MVP, marketplace mechanics, investor and startup pipeline, and operations.

DOJ Enterprise Case Management Recovery

Re-baselined and shipped after two prior failed attempts · 2021–23

- Directed full recovery and successful rollout of an enterprise case management platform that had failed twice prior. Re-baselined scope, governance, delivery cadence, and stakeholder engagement end-to-end. Cited agency-wide as a model implementation.

03 TECHNICAL TOOLKIT

<i>AI Platforms</i>	Anthropic Claude & Claude Code · OpenAI · Microsoft Copilot · Google Vertex / Gemini · local multi-model bench for unbiased evaluation
<i>AI Practice</i>	Enterprise AI adoption & rollout · governance, acceptable-use policy & vendor risk · LLM & multi-model orchestration · MCP integrations · agentic systems & tool-use patterns · evaluation loops & test harnesses · prompt engineering at production depth
<i>Product & Delivery</i>	SaaS product delivery end-to-end · systems thinking & root-cause redesign · stand-up of new functions & operating models · executive stakeholder leadership · cross-functional program orchestration · Agile / Scrum · change management
<i>Languages</i>	Python · R · SQL · JavaScript · HTML · CSS
<i>Platforms</i>	Oracle Cloud Infrastructure (OCI) · Oracle APEX · Microsoft 365 · Tableau · Power BI · Git · Jira · VSCode · Adobe Creative Suite
<i>Domains</i>	Enterprise AI adoption · SaaS founder & operator · regulated-industry program delivery · cross-functional product / engineering / design collaboration · venture operations & capital raise · executive-tier stakeholder engagement

04 EDUCATION & CREDENTIALS

Master of Public Policy

Georgetown University · McCourt School of Public Policy · 2021
Concentration: Data Science, Economics & Statistical Modelling

Project Management Professional (PMP) *2023*

Certified Scrum Product Owner (CSPO) *2022*

Certified ScrumMaster (CSM) *2017*

Bachelor of Arts, History

The Pennsylvania State University · 2016